





## Letter from the President & CEO

**The light shines in the darkness, and the darkness has not overcome it. - John 1:5**

Dear Friends,

This year, with help from you, Medical Teams International went where we were needed most, entering places of suffering and despair as we followed in the bold footsteps of Jesus.

In Uganda, we met and supported women like Diana, who is featured in the photograph on the left side of this letter. She is healing from unspeakable cruelties caused by rebels—rape, assault, and the deaths of loved ones. Her struggle with the haunting effects of trauma is a powerful reminder of why we care for refugees like her around the world. Your compassion for helping survivors like Diana recover is an enduring blessing.

Thanks to you, we also embraced and treated Rohingya families who arrived in Bangladesh after fleeing horrific violence, carrying nothing but the physical and emotional scars from their exodus. In Haiti and Guatemala, we held warm and healthy babies who might have otherwise died if their mothers had not received better access to care and safe motherhood training. We witnessed the profound potential of Syrian refugee women trained in Lebanon to seek out the sick among their own communities. And we ensured medical professionals had the life-saving medicine and supplies they needed to practice in Syria's war-torn medical clinics and here, on our own soil in the United States, as hurricanes left mass destruction.

These are just a few of the inspiring stories you will experience in this Annual Report. Because when suffering threatened to overtake, you responded. There was mercy and there was hope as Medical Teams International volunteers and staff brought urgent relief to our world's devastated regions. Together, we collectively held a light that pierced the darkness so the light would not be overcome.

Your gifts, kindness, and love helped us show up in the toughest places to demonstrate that every person matters.

Thank you for your generosity and your commitment to leaving communities around the world healthier and restored. We are incredibly grateful to live out our calling alongside you.

Faithfully yours,

Martha Holley Newsome  
President and CEO

### DIANA'S STORY

Diana suffered unspeakable cruelties at the hands of rebels in South Sudan. Her husband was kidnapped, many of her family members were killed, and she was raped and left for dead. Forced to bury loved ones in the shadow of her own pain, she was overcome by crippling fear and trauma.

She fled south to Uganda with her other family members who survived the horrific assaults, where they now reside in the relative safety of a refugee settlement. Diana suffers from deep depression and PTSD. Medical Teams International operates a local health clinic that provides care to her and her family, and one of our mental health professionals visits Diana multiple times a week for consultations. Diana is grateful for the help and care she has been shown and is beginning to smile again, feeling thankful for the family that is still with her.



## **OUR CALLING**

Daring to love like Jesus, we boldly break barriers to health and restore wholeness in a hurting world.

## **THANK YOU**

Your generosity provided loving health care for 3 million suffering people in 27 countries. You've made a lasting impact around the world.

*Medical Teams staff treats patients at a health clinic in Uganda.*

## Refugee Health Care

Around the world, even right at this moment, families are being forced to flee their homes to escape violence and war. Refugees who survive treacherous journeys into neighboring countries are often injured, sick, or on the brink of starvation when they finally reach crowded settlements across the border. Your compassionate support is what makes it possible for Medical Teams International to break barriers to refugee health care by providing health screenings, medicine, medical supplies, and trauma counseling for refugees who have endured unimaginable horrors.

**1 million South Sudanese refugees** have received health care through Medical Teams.

**655,000 Rohingya refugees** have fled into Bangladesh since August. Medical Teams provides lifesaving health care in settlements.

**24,000 Syrian refugees** receive primary health care through Medical Teams.



UGANDA



BANGLADESH

### MEET AHMED

Anora held Ahmed's frail body desperately near during the harrowing journey to Bangladesh's Kutupalong refugee camp. She had carried only her son, leaving behind the ashes of her burning village in Myanmar.

Her yellow headscarf revealed little else than striking eyes and a quivering voice as she recalled the horrors of her escape. "I was so scared when my village was attacked. Soldiers burned several people. I will never forget their painful screams," she shared with sorrow. "I screamed, too, and ran holding Ahmed. He couldn't have known what was happening."

Even in great danger, this is what Ahmed knew. The long-suffering protection of a mother's love that had covered him the four years he had been alive. Disabled since birth, Ahmed had never spoken or walked.

When Medical Teams International community health workers found Ahmed in the camp, he was lying on a cushion in a bamboo hut on the brink of death. "He has never seen a doctor or had enough to eat. I know he could die any day," Anora said through tears.

Even with death imminent, Anora was afraid of doctors. Our staff encouraged her that with the right treatment, Ahmed could be saved.

Anora was moved by their compassion and agreed as they gently carried her ailing child an hour to the health clinic. Our medical staff worked swiftly to administer life-saving treatment for his malnutrition, and Ahmed is now recovering under their watchful care.

## Disaster Response

Medical Teams International responds to disasters where the needs are urgent, and where our resources can help save lives. In 2017, natural disasters shook the infrastructure of both underdeveloped and highly developed communities. Thanks to your generous support, Medical Teams was able to team up with partners on the ground to provide a swift and coordinated response for each crisis. Your gifts helped to deliver health and hygiene supplies to people in desperate need in the wake of tragedy.

**\$322,456 worth of medical supplies** were deployed to partners in Florida and Texas after hurricanes.

**\$100,000 provided** to partners on the ground in Puerto Rico for desperately needed medical and hygiene supplies.

**810 patients** were treated by Medical Teams after Hurricane Matthew caused catastrophic damage in Haiti.



USA



USA

## HURRICANE RELIEF

Few of us can fully understand the fear of bracing for a Category 4 or 5 hurricane as it makes landfall and slams into a community, bringing full-force wind, flooding, and devastation of epic proportions. The hours and days following disasters like these are critical to get medical supplies into the hands of those who desperately need it.

When hurricanes Harvey, Irma, and Maria brought intense destruction upon our neighbors in the south and in Puerto Rico, Medical Teams International moved swiftly to make sure help was on the way.

***You gave.  
Our volunteers and staff mobilized.  
Together, we responded.***

A special thanks to our partners who collaborated with us to make this effort a success.

# Healthy Children and Safe Motherhood

Every child deserves the chance to live a healthy life. But tragically, more than half of child deaths under age five are caused by diseases that are preventable and treatable.\* A healthy family starts with women, who often bear a disproportionate share of disease and hardship. With your help, we are working diligently in marginalized communities around the globe to change that reality, by helping mothers with prenatal and postnatal care, and providing health education to benefit their whole families.

*\*World Health Organization*

## Number of mothers and children receiving health services through Medical Teams International:

Uganda:	182,584
Cambodia:	13,390
Myanmar:	7,025
Nepal:	14,228
Guatemala:	14,734



📍 NEPAL



📍 GUATEMALA

## MEET CECELIA

Cecelia gripped the worn handle above the passenger window and winced. She had been riding in the hired truck since dawn and it was nearing afternoon. She closed her eyes and fought to steady her breathing. The truck hurriedly climbed Chicamán's winding roads, through the mist of Guatemala's cloud forest. Cecelia's hand rested on her swollen belly as she silently pleaded to her unborn child to stay inside of her until they arrived at the nearest hospital in Uspantán.

It was the longest nine hours of her life. Yet she had no choice but to make the journey. The bleeding and cramps were

signs that she and her baby were in grave danger. She knew this because the mother counselors in her community, who were trained by Medical Teams International, had taught her.

Labor pains had previously left Cecelia in agony for days. Tears stung her eyes as she remembered her most recent pregnancy, four years ago, when she had similar warning signs. She ended up losing that baby.

This time, Alma, a mother counselor trained by Medical Teams, had encouraged Cecelia to get checkups at the health center. Cecelia then recalled the tender pleading of Juliana, a Medical Teams midwife, who urged her to go quickly to the hospital or both Cecelia and her baby's fate could otherwise be death.

Although she was frightened, Cecelia fully trusted these women. She made it to the hospital just in time, and welcomed her fourth child, a healthy baby named Ervin, into the world.

## Health Care Training and Supplies

Millions of people die of preventable diseases every year simply because they do not have access to the care they need. We're grateful that with your support, Medical Teams International is able to take action by training health workers and sending donated medical supplies where they're desperately needed. With medical supplies and volunteer manpower, we ship necessary items to marginalized communities around the world—so sick children can be cured, mothers can deliver babies safely, injured refugees can recover, and lives can be saved—one precious person at a time.

**\$38.4 million** in medicines and supplies was shipped to 23 countries.

**119,000 people in Liberia** have access to improved health care from community health care workers trained by Medical Teams.

**1.4 million** people received care thanks to your support of health care training and supplies.



LIBERIA



SYRIA

### MEET JADALLAH

Baby Jadallah won't remember the day his town outside of Aleppo was leveled. Shells cascaded with fury, as buildings collapsed to unrecognizable rubble. His family of five ran for their lives as they dodged bullets, their hurried footsteps echoed against a darkened sky stained from smoke and embers.

They desperately knocked on each door they passed, pleading to stay. With no empty space, they were turned away. With every "no," their hearts sank until reality hit them like a million crumbling bricks. There was no place for them. Desperation turned to complete despair when they set up a

flimsy tent near a dump. With no clean water and scarce food, they struggled to survive.

The biting cold gnawed at them each night as they prayed for morning. At seven months old, the cold overtook Jadallah and settled in his tiny lungs as he developed severe asthma. "I was so scared of losing my son – he sounded like he was suffocating," Jadallah's mother said in anguish. They urgently sought care at the nearby health center.

His case was so serious it required daily treatment. Medical Teams International keeps this clinic stocked with the life-saving medicine that is treating Jadallah and others like him. His health has since improved drastically and he no longer suffers from extreme wheezing.

*In partnership with International Blue Crescent Development Foundation, Medical Teams ships nearly \$1 million worth of these supplies from the United States to Syria every month, supporting more than 20 health centers and hospitals that care for displaced families suffering from the life-threatening effects of war.*

## Mobile Dental

Right outside our doors, families facing socio-economic challenges are denied access to affordable dental care. They are left suffering from the pain and complications of severe dental problems—many of which are easily treatable with proper care. Thanks to your support, Medical Teams International is able to break down barriers to dental care with the help of volunteer dentists and hygienists who treat patients aboard our fully equipped dental vans at mobile dental clinics every week in Oregon and Washington.

*20,822 people received dental care* through the Mobile Dental Clinic program.

*1,379 clinics* held in 2017.

*\$6.4 million worth of dental services* were provided free of charge.



USA



### MEET KEN

Ken's face is lit in soft white and red light under the glow of the Portland, Oregon sign. It's fitting that he is standing here in its shadow, as this city has become a place of refuge for him.

For a moment, he forgets about the throbbing pain in his mouth and thinks about the events that led him here, on Thursday night, under the Burnside Bridge. His family had experienced the devastation that Hurricane Irma brought to Florida. Everything collapsed in front of him as violent winds picked up his tree-trimming truck and hurled it onto his rental house. In search of a better life, he relocated to Portland.

In Florida, Ken was barely scraping by. He did not have access to social services in his area, and he had never seen a dentist. For months, he grappled with intense mouth pain from a cracked molar. It began consuming his life. "A lot of the time, I can't eat or sleep," he shared with heaviness. "I lay awake in ungodly pain."

Once inside the Medical Team's International mobile dental van, his nerves subside. The dentist eases his pain and Ken walks away with a wide smile, restored. Free of crippling mouth pain, he can now focus on the opportunities waiting for him in his new city.

*Our Mobile Dental program, in partnership with Because People Matter, provides services to the local homeless population under Portland's Burnside Bridge during Night Strike on Thursday evenings.*

USA



## Your Gifts are at Work Around the World

Last year, Medical Teams International served 3 million people in 27 countries, including refugees, disaster survivors, and mothers and children in marginalized communities.

**Thank you for your commitment to caring for vulnerable people around the globe.**

## Your Impact in 2017

The world saw deepening refugee crises as a result of war and famine, with the number of displaced people growing to 65.6 million globally. Closer to home, we saw devastating hurricanes leave destruction in their wake. **Your gifts enabled Medical Teams International to bring hope and restore health in some of the world's hardest-hit regions.**





# Volunteers

Volunteers are a part of the DNA of Medical Teams International. Thanks to generous individuals who give of their time and talents, we are able to leverage funds and supplies to make the greatest possible impact around the world and here at home. This year, we saw incredible passion from our volunteers—deploying overseas to serve as doctors and nurses and train health care workers, packing hygiene kits for hurricane survivors, and selflessly volunteering to perform dental work for neighbors in the Northwest. Your support, combined with the contributions of volunteers, makes what we do possible.



**2,761 individuals volunteered** through Medical Teams International, both locally and internationally in 2017



**81,712 hours** were donated by volunteers



**\$3.1 million** worth of professional services and time were donated

## Meet Theresa

In her 12 years volunteering with Medical Teams International, Theresa has provided lifesaving health care for many, on sojourns to some of the toughest, most vulnerable places on earth. Because Theresa’s heart breaks for the suffering, she feels called to help people around the world. With the number of refugees increasing worldwide, most of Theresa’s current volunteer trips are to refugee settlements, where she treats patients and trains clinic workers.

In 2017, Theresa traveled to Bangladesh as part of a team responding to the Rohingya refugee crisis. While volunteering in Bangladesh, Theresa helped injured, sick, and traumatized people every day who were brought to the clinic. “Without medical care, all hope is lost. Positive outcomes are why we come,” Theresa said. “Lives are being saved on a daily basis.” Thanks to your support, Medical Teams International is able to mobilize experienced medical volunteers like Theresa to help where the needs are urgent, and where our resources can bring healing when there is no other option.



# Corporate Partners

We are grateful for our corporate partners who helped us break barriers to health with their skill-based volunteers, generous funding, and medical health product donations in 2017.



## INNOVATIONS IN REFUGEE HEALTH CARE

The risk of disease outbreaks among the South Sudanese refugee population in Ugandan settlements is severe. In an innovative partnership with **Cambia Health Solutions** and **Microsoft**, we developed a mobile app to replace slow paperwork processes and track information in real-time. Now, health care workers are empowered to monitor and stop disease outbreaks, preventing the spread of disease before it reaches epidemic levels. Medical Teams will soon take this innovative resource to other regions where disease outbreak presents a great risk.



*“As a values-driven company focused on continuous innovation, Cambia is proud to partner with Medical Teams International,” said Mark Ganz, President and CEO of Cambia Health Solutions. “The organization has a profound impact on improving the health of our communities – both locally and globally – and the impact they’re making is both tangible and far-reaching.”*



## COMMUNITY AND HEALTH SYSTEMS STRENGTHENING

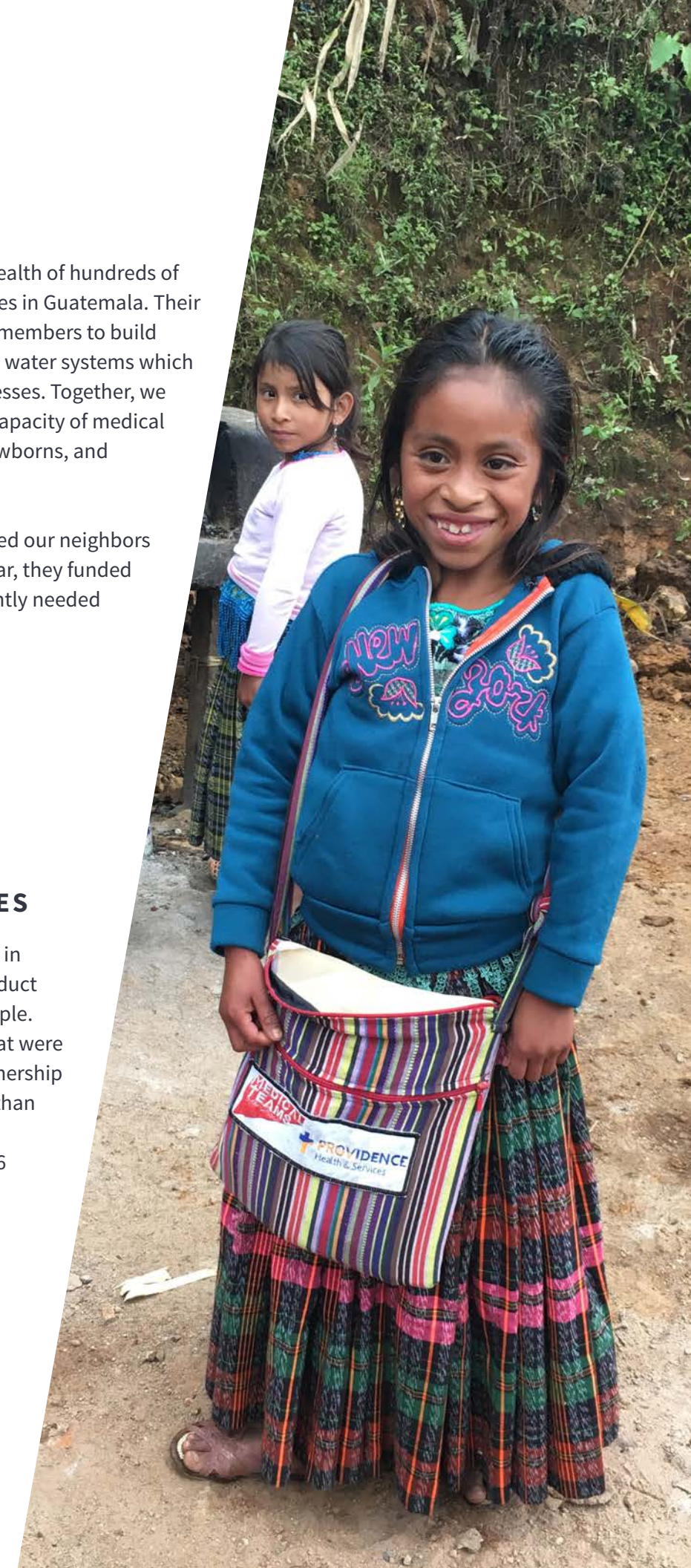
**Providence St. Joseph Health** improved the health of hundreds of marginalized families living in eight rural villages in Guatemala. Their employees volunteered alongside community members to build ventilated stoves, improved latrines, and clean water systems which are essential for good health and reducing illnesses. Together, we developed a training program to improve the capacity of medical staff to provide quality services to mothers, newborns, and children in two health facilities.

In Oregon, **Providence St. Joseph Health** helped our neighbors in need who lack access to dental care. Last year, they funded 106 Mobile Dental Clinics which provided urgently needed dental services for 946 people.



## LIFESAVING MEDICAL SUPPLIES

Last year, Medical Teams shipped \$38.4 million in medicines and supplies donated by health product partners to 23 countries to help 1.4 million people. These shipments included medical supplies that were shipped to hospitals in Syria (through our partnership with International Blue Crescent) where more than 50% of health facilities have been destroyed or damaged and supplies are scarce. More than \$6 million in medical supplies were provided by **Medline** alone in 2017.



## Thank You to our Generous Corporate Partners

Combining the expertise of Medical Teams International with resources and expertise from corporate partners and employee volunteers multiplies the effectiveness of what we can accomplish exponentially. In 2017, support from corporate partners helped tremendously to mobilize medical supplies, volunteers, and staff around the world to help improve systems and restore wholeness and health.

### CORPORATE PARTNERS

A-dec, Inc.  
Alaska Airlines  
Amazon  
American Water Chemicals, Inc.  
Analytics Pros  
Apple  
Atmosera  
Bank of America Merrill Lynch  
Banner Bank Construction and  
Development Lending  
Becker Capital Management  
Becton, Dickinson and Company  
Blackrock  
Blistex, Inc.  
Bloodworks Northwest  
Bobcat & Sun, Inc.  
Boeing  
Cambia Health Solutions  
Chevron  
CHI Franciscan Health  
Chubb Group of Insurance Companies  
Costco Wholesale  
Dieringer's Properties, Inc.  
Enterprise Events Group, Inc.  
Evanta  
FEI Company  
Ferguson Wellman Capital Management  
First Republic Bank  
Fondation Sanofi Espoir  
Franciscan Health System  
Gateway Communications, Inc.  
GE  
Gellatly Properties  
Genentech  
Give with Liberty  
Golden Acts  
Goodwill Industries of the Columbia Willamette  
Henningsen Cold Storage Co.

Henry Schein  
Holland American Line  
HyTech Power  
Intel Corporation  
Johnson & Johnson  
Jubitz Corporation  
Kaiser Permanente  
Load King Manufacturing Company  
McGuire Bearing Company  
Medline Industries  
Microsoft  
Moda Health  
Multicare  
Nike  
Northwest Commercial Carpet &  
Floor Cleaning, Inc.  
NW Natural  
Overlake Hospital  
PacificSource  
Park 'N Fly  
PayPal  
Pedigo Products, Inc.  
Permacold Engineering, Inc.  
Perrigo Company  
Petroleum Traders Corporation  
Pfizer, Inc.  
Pivot Group, LLC.  
PL Developments  
Portland Trail Blazers  
Providence St. Joseph Health  
Global Partnerships  
Providence St. Joseph Health of Oregon  
Providence St. Joseph Health of Washington  
RA Murphy Construction, Inc.  
Ransom Spirits, LLC  
RealNetworks  
Regence BlueCross, BlueShield of Oregon  
Regence BlueShield of Washington  
Reser's Fine Foods, Inc.  
Schwabe Williamson & Wyatt, PC

Seattle Hospitality Group  
Seattle Seahawks  
Silicon Forest Electronics  
Sq1  
Standard Insurance  
Standard TV & Appliance  
Superfeet Worldwide, Inc.  
SW Office Supply & Interiors  
Swedish Health Services  
TEC Equipment, Inc.  
The Monson Group  
The Partners Group  
Thrivent Financial  
Umpqua Bank Homebuilder Finance

Vernier Software & Technology  
Vulcan, Inc.  
Wallace Properties  
Walmart  
Wayfare Transoceanic, LLC  
Wells Fargo  
W.H. Cress Company, Inc.  
Wharton-Hills, LLC



# Your Generosity by the Numbers

Every dollar you give to Medical Teams International is leveraged to maximize services for those in need. Your gifts allowed us to expertly mobilize donated medicines, medical supplies, and volunteers. Thank you for your generosity.

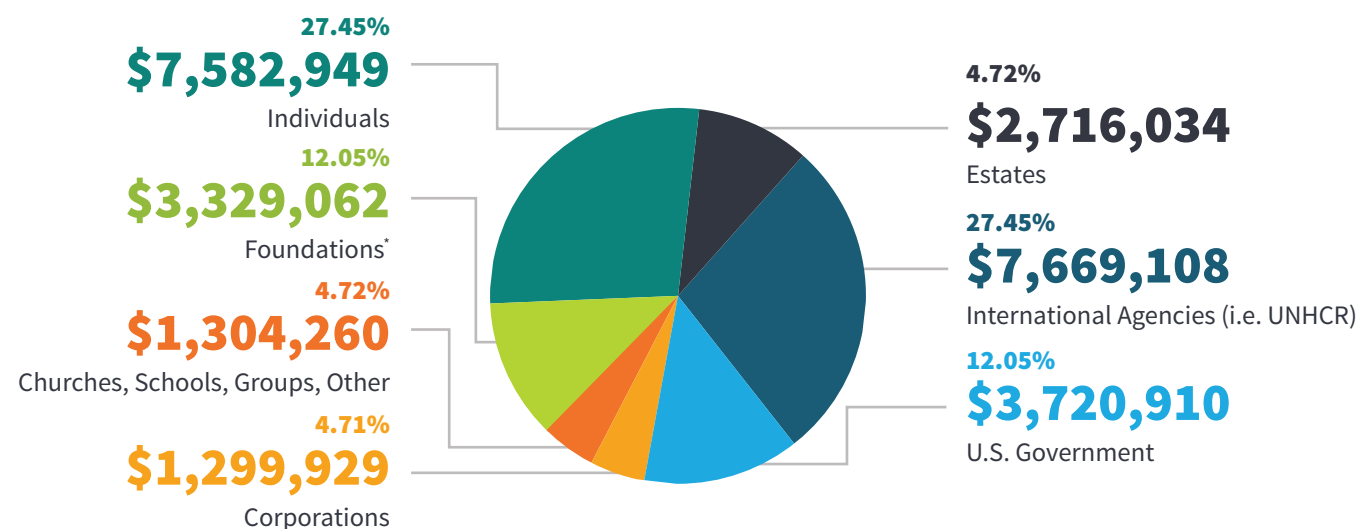
OPERATING REVENUE		2017		OPERATING EXPENSE		2017	
Private Cash Contributions	\$16,232,234	International Programs	\$59,078,442	Domestic Programs	\$3,743,437	General and Administration	\$2,290,754
Public Grants	\$11,390,018	Fundraising and Communications	\$4,888,680				
Gifts-In-Kind	\$34,612,700						
Other Income	\$554,752						
	<b>\$62,789,704*</b>						<b>\$70,001,312</b>

\*Additional income carried over from fiscal year 2016: \$7,211,608

In 2017, Medical Teams International has intentionally shifted to a high-impact strategy for supporting health facilities around the world with desperately needed medical supplies rather than continuing to ship short-dated pharmaceuticals, resulting in a decrease in Gift-in-Kind value in both resource and expenses.

Our work caring for refugees in Uganda has doubled in the last two years as we have become the preferred health partner for the United Nations High Commissioner for Refugees, World Food Program, and the US Bureau of Population, Refugees, and Migration.

## 2017 SOURCES OF CASH DONATIONS



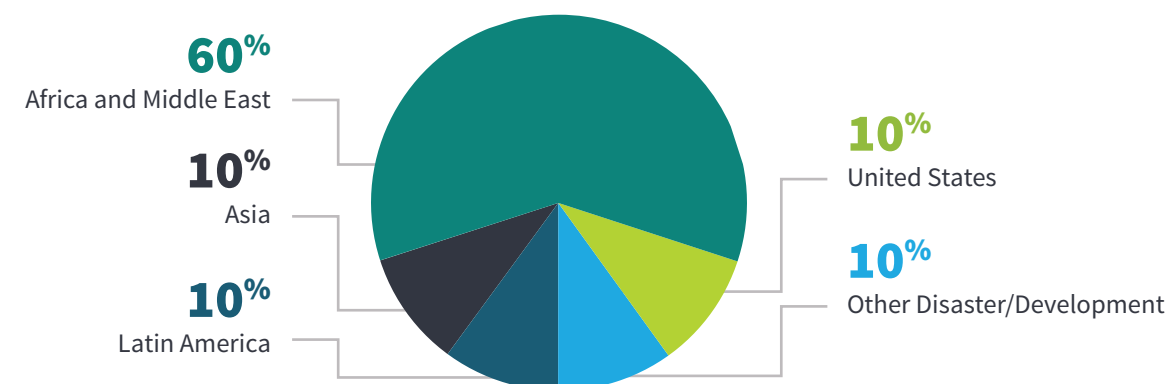
### Funding Provided by the United States Government

Funding for refugee health care programs in Uganda funded in part by grants from the Bureau of Population, Refugees and Immigration.

Our reputation for quality health care is growing, and in 2017 we were asked to take on more work worldwide, particularly for refugees. This is reflected in growing funding for government and international agencies and the number of people served, especially in Africa. In 2017, we will add services for a growing response caring for refugees in Bangladesh and Tanzania.

\*This category includes individual family foundations.

## IMPACT OF YOUR GENEROSITY



## STATEMENT OF POSITION

Unrestricted Net Assets	\$1,574,941
Board Designated Operating Reserve	\$881,169
Held as Inventory	\$15,304,759
Property, Plant and Equipment	\$7,865,323
Temporarily Restricted Projects	\$2,063,782
Permanently Restricted	\$2,305,606

**TOTAL NET ASSETS** **\$29,995,580**

Medical Teams International strives for financial liquidity and reserves to operate in a way which is prudent, yet challenges us to serve as many in need as possible. We are blessed by donors like you who allow us to own medical distribution centers outright and increase our impact every year.

# Your Gifts Make an Impact

We're committed to leveraging our resources to have the greatest impact possible. Our proven processes to improve the health of millions of people is enhanced by a dedicated network of volunteers and generous donations of medical supplies. Without your generosity, the work we do to serve vulnerable people around the world would not be possible. Thank you.

To ensure accountability for your contributions, Medical Teams International is a member of the Better Business Bureau and the Evangelical Council of Financial Accountability.

Charity Navigator, America's largest and most-recognized charity evaluator, has awarded Medical Teams four stars—its highest ranking—for our efficient and effective use of funds.



# Key People

## EXECUTIVE STAFF

Martha Holley Newsome | *President & CEO*  
Pamela Blikstad | *Vice President, Finance & Administration*  
Joe DiCarlo | *Global Ambassador*  
Jon Beighle | *Vice President, Marketing & Development*  
Roger Sandberg | *Vice President, Field Operations*  
Doug Fountain | *Vice President, Strategy & Impact*

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Pat Reser | *Vice Chair*  
Mike Butler | *Treasurer*  
Rev. Shari Jackson Monson | *Secretary; Chair*  
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Mark Dodson  
Geoff Guilfooy  
J. Michael Goodwin  
Dr. Nathalie Johnson  
Ron King  
Ann Klein  
Elizabeth Lie  
Ryan McAninch  
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Katie Taylor  
Beth Weibling  
Gabe Winslow

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## WASHINGTON, DC OFFICE

Todd Nitkin

## INTERNATIONAL FIELD OFFICES

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Gaziantep, Turkey  
Monrovia, Liberia  
Kampala, Uganda  
Kathmandu, Nepal  
Kutupalong, Bangladesh  
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